

Vertical Capital Solutions Launches Advisory Business

Vertical Capital Solutions (“VCAP Solutions”), to offer independent valuation and strategic advisory services across all fixed income securities, whole loans and securitized products.

New York, [June 24]/[PR Newswire], Vertical Capital Solutions (“VCAP Solutions”) in partnership with Vertical Capital, LLC an SEC registered investment advisor with over \$4.5 billion in AUM, has launched a valuation and advisory business that will provide a wide range of services to clients. The platform was created by combining Vertical Capital’s market leading technology and analytics with a successful advisory platform - Kensington Blake Capital - which has deep experience in structured products valuation, advisory, risk management, and the trading of complex loans and securities.

The VCAP Solutions management team has held senior leadership roles at global banks, insurance companies and asset management firms, bringing firsthand experience in the risk management of loan and structured product portfolios. The effort is led by Charles McLendon, who will join as Managing Partner. McLendon was formerly the President and CIO of Primus Asset Management and was the Global Head of the Investment Grade Credit Group at Bank of America. Ricardo Diaz and Brian Zwerner, former partners at Kensington Blake Capital, will join as founding Partners in VCAP Solutions. The company is launching their practice with a core team of seven professionals that bring over 125 years of combined experience with support from Vertical Capital’s highly advanced proprietary loan level technology platform. VCAP Solutions will have dedicated professionals in offices in New York, Atlanta and Chicago.

VCAP Solutions has been formed in response to the unprecedented changes in the financial markets that have created a demand for independent advice, valuation, and analysis. The VCAP Solutions’ team brings a wealth of structured products, whole loan, derivatives and capital markets experience to a wide range of potential projects. While each project is unique, VCAP’s services are focused in three main areas: Valuation and Financial Reporting, Risk Assessment, and Strategic Advisory. VCAP Solution’s range of capabilities are broad, including delivering independent valuations on large portfolios, providing granular cash flow and stress analysis, and assisting in portfolio management and trade execution on individual assets and portfolios.

“Our clients need access to unbiased advice supported by granular information, market perspective, and robust analytics capabilities” said Charles McLendon, Managing Partner at VCAP Solutions. “The combination of an experienced team of structured products professionals with access to market leading tools developed over the last six years at Vertical Capital will allow VCAP Solutions to be an immediate leader in the market for providing valuation and risk management services.”

“Vertical Capital has invested heavily in building out the best tools in the marketplace for evaluating complex loans and securities. We are very pleased to have assembled this high caliber team to meet clients’ needs” said Tom Pearce, Managing Partner at Vertical Capital. “We are thrilled to have the VCAP Solutions team as partners to develop the complementary advisory and solutions business,” said Brett Graham, Manager Partner at Vertical Capital.

For more information on the VCAP Solutions team and services, please visit: www.vcapsolutions.com,
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Vertical Capital, Loan level analysis.